Last Updated: 10/06/2021 by Daniel

WELCOME NEW SUZI TRAVELER!

THESE ARE THE STAGES FOR GETTING YOU READY TO TRAVEL WITH A VEHICLE:

1) Get a RUT number

RUT is a tax identification number which is necessary for buying a vehicle in Chile. A Chilean sponsor is needed in order to get the RUT (Suzi will be the sponsor). Some notary fees will be charged from you (approximately 7000 CLP). The process takes about 3-4 hours and the RUT should be ready within a few days.

2) Find a vehicle

With an experience of more than 200 car purchases and over 500 mechanical inspections every season, we will help you find the best vehicle according to your needs/budget/expectations. We recommend a budget of 10.500.000 - 15.000.000 CLP for a <u>standard van/4x4</u>. We will send you links from chileautos/yapo/facebook or details and photos. Once we find a car that you like,we will contact the seller to verify for fines/service history/KM/owners and arrange a visit to see the car. If everything will seem ok we will proceed to scheduling a garage inspection.

This service includes 2 free garage inspection at our office and up to 3 plate number reports showing ownership history, KM history (fake km check), fines and more. The <u>premium full service</u> offers up to 5 garage inspections in our office or within a radius of up to 5km from the office.

Filtered car options and links will be sent to you as ads refresh.

We will coordinate all of your meetings with car sellers and arrange a garage inspection if needed. It is possible to take our mechanic with you to inspect cars at the cost of 15,000CLP per vehicle(full service only). You will need to pick him up and bring him back to Suzi after the inspection.

We will give you price estimates, explain and translate all garage reports for you.

We will be present in the title transfer to make sure everything is correct.

You will receive support and advice during the whole time you own the car.

We can meet at our office and look for car options together.

*you should be present in all the garage inspections.

3) Title transfer and border crossing documents.

We will schedule an ownership transfer at the notary. Any payment for the vehicle before a notary contract is not recommended. When buying a vehicle you will need to pay the buyers tax and fees at the notary, an average of 150,000 CLP depending on the price of the vehicle (1.5% of the deal value + approx 45000 notary +approx 45000 registro civil). We will be present at the notary to make sure the contract has the right details, all of the paperwork is being done correctly and you receive a poder and a declaracion jurada. After you bought the car we will send you to an international insurance company to get insurance, our border list and to get a tag for the toll routes in Santiago. *We will accompany you to any transferencia within 5 km from our office. **In case the notary is further than that we will support you via phone and whatsapp. ***In case you've found a car yourself and want us to come to the transferencia, we will need a notice of at least 1.5 business days in advance.

We will help you get international insurance and a toll route device after you buy the car. You will be provided with our "Suzi Links", a PDF file with many places where you can find equipment and things overlanders might need.

4) Padron (ownership document)

The Padron usually arrives around 31 business days from signing the notary contract but delays can occur in specific cases. The padron can only be collected by the vehicle owner, physically at a registro civil office all around Chile or by us if we have a poder to do it. We recommend traveling inside Chile and Argentina until we send you the Padron. If you still want to exit Chile with the car without the Padron, this can be done with the notarized authorization from the seller (we always try to provide that if possible). *dealerships cannot provide this poder ** we cannot be responsible for delays in obtaining the padron or difficulties to cross the borders as these things are not depending on laws or decisions we make.

6) Trip Planning, tips and good/bad border list

We will provide a trip planning session so you can get some useful information about border crossings, maintenance, recommended places, quality of different roads and navigating. Ask us about when is the next trip planning meeting. You will receive our good/bad border list.

7) Online trip support

During your trip you can always contact us for advice and help. Feel free to consult with us about prices of repairs and spare car parts in order to not pay more than the actual worth.

We provide carpentry services for kitting your car.

Discounts

The full service grants you the following discounts: 30,000 CLP if you buy a car from us, 5% discount on all the products we sell, 10% discount on bed and kitchen platforms, 5% discount on full conversion, 40,000 discount on remote title transfer, lower commissions when selling your car (depending on the program).

8) Selling your vehicle

The Suzi team can help you sell your vehicle after your trip.

a) Once you've finished your trip and want our help in selling your car, you can bring it to our office for a check up. Then you will need to give us a poder (permission) to sell the car in your name. We have 3 different sales programs which you can review on our

- website. As our customer you will always be prioritised and receive lower commission rates for our sale programs.
- b) Value of the car cannot exceed the purchase price and repairs will not be included in the price. Furthermore, the value needs to be 10% lower than the purchase price for up to 15,000km travel distance and 1% deduction for every additional 1,000km after the initial 15,000kms. (a specific price estimation will be made when we check the car).
- c) If the vehicle is in a bad condition we will not be able to recommend it to our other customers.
- d) We recommend updating the paperwork before the sale if possible.
- e) We recommend checking if there are any fines on the car and paying them before the sale, Suzi will not pay any fines in order to sell the car.
- f) Don't forget to return the TAG
- g) 2. A car or a motorcycle is a complex machine. We use the best garages in Santiago, but unfortunately we cannot assure that you will not have any mechanical problems during your trip. You might spend money on repairs, we recommend maintenance every 10,000km, please read our blog https://www.suzisantiago.com/single-post/2018/04/13/How-to-keep-your-car-alive-and-sa-ve-lots-of-money-while-traveling-on-wheels
- h) 3. Suzi Santiago will give you all the information we have regarding border crossings, nevertheless, we cannot be responsible for changes in the law that might occur or problems you might encounter during border crossing.
- 4. Fees not included in our service price: Any notary fees, taxes, registro civil, car repairs or anything that is not mentioned clearly in our service description.
- 5. Important Money transfer (payment to the seller):

In Chile you can get up to 600,000 clp per day from an ATM (per card). Transfer wise app is a common way of paying for tourists or paying us with credit card (costs 5%)

Other ways of transferring money into Chile are via **western union** or **afex/small world_(more information is provided in our blog)**, but with high fees. It is also recommended to email your bank and ask them what's the best way they can send money from your bank account into Chile, some banks can do it pretty quick and with low fees.

6. Our office hours are 09:30AM to 18:00PM Monday to Friday

